

IATION 1/27 WBA Member Meeting Day Highlight Sheet

Advocacy Group Meeting:

- Working on having park fees treated the same way as other impact fees
- Working on a provision concerning the length of review for the electrical code
- Steve Gryboski is the new Advocacy Chair

Senator Leah Vukmir also attended the meeting:

- Looking at ways to incentivize apprenticeships to get more students in the trades
- Asking federal government for more power to the state
- · Working on DOT funding and reviewing bidding of projects
- Having preliminary discussions on Wisconsin state income taxes and rates

Membership/Local Officers Group Meeting:

- Addressed, in breakout session format, a question from the WBA Strategic Plan: How do we better mentor officers and mentors?
- Various strategies for WBA and locals to employ were discussed (examples brief new member/first-time attendee orientation during Member Meeting Days, incentivizing members to "bring a buddy," creating meeting reports that can be brought back to local)
- Reading materials concerning topic were passed out to those interested
- Ray Hoffman is the new Membership/Local Officers Chair

NAHB also provided a membership update:

- 12,439 members in Area 10, with 140,439 members nationally including a 78.5% retention rate
- · Structured payment platform is currently under testing
- Newsletter template is available for locals
- Alumni Membership- \$15/year for up to 3 years for recently graduated student chapter members
- NAHB held off \$16 per member dues increase for 2017
- Wisconsin local associations were awarded 5 grants from NAHB programs
- NAHB has a new payment program that is being rolled out
- Governance changes are proposed for NAHB
- Wisconsin did not hit their 2016 Build-PAC Goal

Board of Directors Meeting:

- Membership retention at 77.9%
- WBA hit 126% of 2016 Advocacy Goal
- WBA revenue & expenses were below budget. Net income exceeded budget by \$75,000
- 2017 WBA Senior Officers: President David Belman, President-Elect Steve Atkins, Treasurer Harvey Kessel, Secretary Jeff Dorner, Immediate Past President Brian McKee, Associate Vice President Pam Van Dera, Associate Vice President-Elect Kim Reed
- Abe Degnan and Ted Peotter were elected Life Directors

Lt. Governor Rebecca Kleefisch spoke before the board

- 84,000 jobs are available and can be posted on jobcenterofwisconsin.com
- 200,000 new jobs were created in last 6 years and unemployment dropped from 9.2% to 4.1%
- Encouraged contractors to work with released individuals from the Department of Corrections for labor

Upcoming 2017 WBA Meetings and Events

March 1st-3rd: Better Buildings: Better Business Conference – Kalahari Resort, WI Dells
March 16th: WBA Advocacy Day at the Capitol – Madison Club, Madison
April 13th: WBA Member Meeting Day – Holiday Inn Conference Center, Stevens Point